weShephern & Co. Ltd.

## CONSOLIDATED FINANCIAL HIGHLIGHTS FOR THE THREE MONTHS ENDED MARCH 31, 2013

## **Consolidated Balance Sheet** As at March 31, 2013 (With comparatives as at March 31, 2012)

			,
	(Unaudited) March 31	(Unaudited) March 31	(Audited) December 31
	2013	2012	2012
Current Assets	\$	\$	\$
Cash and cash equivalents	18,184,462	10,587,111	20,360,894
Financial assets held for trading	30,955,251	30,337,760	30,325,201
Trade and other receivables and prepayments	17,903,525	17,374,489	19,892,799
Inventories	-	4,706,440	-
Other current assets	10,613,496	10,067,537	10,571,462
	77,656,734	73,073,337	81,150,356
Current Liabilities			
Trade and other payables	3,702,187	5,128,503	3,044,100
Other current liabilities	6,805,243	6,243,491	12,453,689
	10,507,430	11,371,994	15,497,789
Working Capital	67,149,304	61,701,343	65,652,567
Investment in Associates and at Fair Value			
through Profit and Loss	71,693,954	72,376,755	70,496,507
Intangible Assets and Goodwill	4,362,733	5,207,133	4,573,833
Property, Plant and Equipment	856,741	987,229	1,011,882
Loan due by associate	4,600,000	5,800,000	4,600,000
Other Long Term Assets	1,102,360	905,192	1,102,360
Fixed Income Certificates Payable and			
Other Long Term Liabilities	(37,334,461)	(31,975,087)	(36,697,291)
	112,430,631	115,002,565	110,739,858
Capital and Reserves attributable to the equity holders of the company			
Share capital	38,689,673	38,689,673	38,689,673
Share option reserve	136,651	52,506	136,651
Retained earnings	70,406,625	72,877,074	68,490,730
	109,232,949	111,619,253	107,317,054
Non-controlling interest	3,197,682	3,383,312	3,422,804
	112,430,631	115,002,565	110,739,858

## **DIRECTORS' STATEMENT**

Financial Statements (unaudited) for guarter ended March 31, 2013

The Group recorded a profit attributable to equity holders of \$1.9 million for the three month period ended March 31, 2013 compared to \$1.4 million in the prior year. This equates to 10 cents per share compared to 7 cents per share in the prior year.

The closure of the Tortola retail business in April 2012 is reflected in both reduced revenues as well as associated operating expenses. The Group benefited from an unrealized gain on trading investments of \$667 thousand in the current period compared to a loss of \$386 thousand in the prior year.

Our share of results of associates has shown a reduced profit of \$1.5 million in the current period as compared to \$1.9 million in the prior year. The principal reason for this is the lower profitability of Duty Free Caribbean (Holdings) Ltd, which continues to be affected by lower visitor arrivals and spending, and the depressed economic climate prevailing in the Caribbean. In addition, challenging market conditions have resulted in a lower profit contribution from our Financial Services associates compared to the prior year.

The significant movements in Inventory and Accounts Payable on our Balance Sheet relate to the closure of the Tortola business. Apart from that, our Balance Sheet remains strong and we have a healthy level of cash and liquid assets.

Business conditions in the Caribbean remain challenging, particularly for the retail sector. It is uncertain what the rest of the year will bring but we will continue to manage our businesses prudently.

, lave

R. Geoffrev Cave Chairman 10 May, 2013

John M. B. Williams

Chief Executive Officer

Consolidated Statement of Comprehensive Income

For the Three Months Ended March 31, 2013

(With comparatives for the three months ended March 31, 2012)

Devenue and athen asias	(Unaudited) March 31 2013 \$	(Unaudited) March 31 2012 \$	(Audited) December 31 2012 \$
<b>Revenue and other gains</b> Revenue from operations	3,653,294	3,808,653	15,377,939
Other gains	(61,327)	-	140,452
Total income	3,591,967	3,808,653	15,518,391
Expenses Other operating expenses Depreciation, amortisation	2,473,703	3,610,924	13,119,370
and impairment	329,602	330,223	1,308,384
	2,803,305	3,941,147	14,427,754
Net Operating Profit/(Loss) Share of Results of Associates	788,662 1,464,170	(132,494) 1,863,733	1,090,637 786,068
Profit before Taxation Income Tax Expense	2,252,832 (203,054)	1,731,239 (213,323)	1,876,705 (756,831)
Net Profit for the Period	2,049,778	1,517,916	1,119,874
<b>Attributable to:</b> Equity holders of the Company Non-controlling interest	1,916,400 133,378	1,367,649 150,267	660,115 459,759
Earnings per share (EPS) -	2,049,778	1,517,916	1,119,874
basic and fully diluted	\$0.10	\$0.07	\$0.04

## Consolidated Statement of Changes in Equity For the Three Months Ended March 31, 2013 (With comparatives for the three months ended March 31, 2012)

Non-controlling Interest Attributable to equity holders of the Company: Share Retained Share Option Earnings Reserve \$ Total Capital \$ \$ \$ \$ (Unaudited) Balance as at December 31, 2011 38,689,673 71,509,425 52,506 3,233,045 113,484,649 Total comprehensive income for the period 1.367.649 150.267 1,517,916 38,689,673 72,877,074 52,506 3,383,312 115,002,565 Balance as at March 31, 2012 38 689 673 72,877,074 52 506 3 383 312 115.002.565 (Audited) Balance as at December 31, 2011 38,689,673 71,509,425 52,506 3,233,045 113,484,649 660,115 459,759 1,119,874 Total comprehensive income for the year 38,689,673 72.169.540 52,506 3,692,804 114.604.523 Dividends (3,678,810) (3.678.810)Dividends paid to non-controlling interest (270,000) (270,000) Employee share options 84,145 84,145 Balance as at December 31, 2012 38,689,673 68,490,730 136,651 3,422,804 110,739,858 (Unaudited) Balance as at December 31, 2012 38,689,673 68 490 730 136,651 3,422,804 110.739.858 Total comprehensive income for the period 1,916,400 133,378 2,049,778 38,689,673 70,407,130 112,789,636 136,651 3,556,182 Dividends paid to non-controlling interest (358,500) (358,500) Balance as at March 31, 2013 38,689,673 70,407,130 136,651 3,197,682 112,431,136

**Consolidated Statement of Cash Flows** 

For the Three Months Ended March 31, 2013

(With comparatives for the three months ended March 31, 2012)

	(Unaudited) March 31 2013 \$	(Unaudited) March 31 2012 \$	(Audited) December 31 2012 \$
Net cash from operating activities	(592,603)	(2,573,149)	3,655,994
Net cash from investing activities	515,698	(1,246,493)	472,143
Net cash from financing activities	(2,099,527)	(358,290)	1,467,714
Net decrease in cash and cash equivalents Net cash at beginning of year	(2,176,432) 20,360,894	(4,177,932) 14,765,043	5,595,851 14,765,043
Net cash at end of year	18,184,462	10,587,111	20,360,894